



Identify 5 people you admire, respect and would like to spend more time with. Answer the following questions about each: How do you know them? (friend, coworker); What do you know about them? (cancer survivor, mom); What have you already shared about JP+/TG?

 Who do you know that is Credible and connected Money motivated / entrepreneurial Positive Cause-Oriented Ready for a change Likes to help others Self starter / teachable Health conscious A "raving fan" customer 	1	Next Steps:
	2	Next Steps:
Name:	3	Next Steps:
 For each person include city and state age occupation spouse's occupation children's ages group affiliations / circle of influence what you like, love and respect about them 	4	Next Steps:
	5	Next Steps: