



Thriving Business

COMMUNITY

Three

Success

Habits

"Success is nothing more than a few simple disciplines, practiced every day."

...by Jim Rohn

Create Raving Fans



HABIT 1: PLAN IT

HABIT 2: DO IT

HABIT 3: GET BETTER AT IT

HABIT 1: PLAN IT

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Personalize Your Plan

MAKE “PAR” WEEKLY



*“Motivation is what gets you started.
Habits are what keep you going”*

...by Jim Rohn

Plan

Plan Your Week

Know what you want to accomplish

Act

Activate Your Plan Daily

Daily Method of Operation (DMO)

Record

Record Results to Evaluate

Your Plan

Your Activity

Your Progress

HABIT 2: DO IT

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Build Relationships
while doing the “A” activities

T-ING OFF DAILY

using the “Tools” of the business

TALK

to people, share your story and build meaningful relationships.
Learn their F.O.R.M. and S.I.G.N to create interest and cast vision.

TEXT

people with an invitation, a video clip, a Facebook Post or just to
connect and get to know them.

TAKE

people to events and personally introduce them to others in our
community so they fall in love with our culture.

TEACH

a series of educational exposures so your (P-C-T) become Raving
Fans of each of our Mission Driven Communities.

TRACK

your conversations and record their educational exposures so you
know your Prospects, Customers, & Team Members. (P-C-T)

TURN

Prospects into Customers
Customers into Raving Fans
Raving Fans into Team Members

TRAIN

Team Members with goals to become Leaders

HABIT 3: GET BETTER AT IT

Personal, Professional and Leadership Development

Three

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*"For things to get better, we need to get better."
...Jim Rohn*



3 Success Pillars

Mindset
Skill set
Heart-set



PERSONAL

C. A. L. M. Confident Leadership

Communicate
Affirm
Love - **L**ead - **L**isten - **L**earn
Mentorship

PROFESSIONAL

L. E. A. D. by Example

Learn
Equip
Assimilate
Duplicate

LEADERSHIP