

COMMUNITY



"Success is nothing more than a few simple disciplines, practiced every day."

...by Jim Rohn

Create Raving Fans



HABIT 1: PLAN IT

HABIT 2: DO IT

HABIT 3: GET BETTER AT IT

HABIT 1: PLAN IT



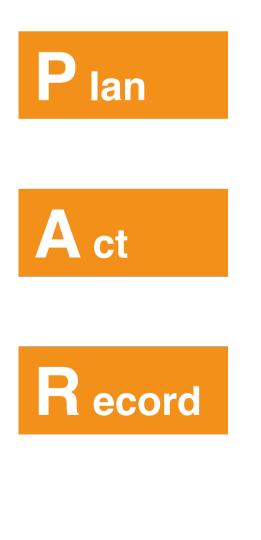
Personalize Your Plan

MAKE "PAR" WEEKLY



"Motivation is what gets you started. Habits are what keep you going"

...by Jim Rohn



Plan Your Week

Know what you want to accomplish

Activate Your Plan Daily

Daily Method of Operation (DMO)

Record Results to Evaluate

Your Plan Your Activity Your Progress

HABIT 2: DO IT

Build Relationships while doing the "A" activities

T-ING OFF DAILY

using the "Tools" of the business

to people, share your story and build meaningful relationships. Learn their F.O.R.M. and S.I.G.N to create interest and cast vision.

people with an invitation, a video clip, a Facebook Post or just to connect and get to know them.

people to events and personally introduce them to others in our community so they fall in love with our culture.

a series of educational exposures so your (P-C-T) become Raving Fans of each of our Mission Driven Communities.

your conversations and record their educational exposures so you know your Prospects, Customers, & Team Members. (P-C-T)

TURN

TRAIN

TRACK

Three

Success

Habits

TALK

TEXT

TAKE

TEACH

Prospects into Customers Customers into Raving Fans Raving Fans into Team Members

Team Members with goals to become Leaders

HABIT 3: GET BETTER AT IT



PERSONAL

Personal, Professional and Leadership Development

"For things to get better, we need to get better."Jim Rohn



3 Success Pillars

Mindset Skill set Heart-set



C. A. L. M. Confident Leadership

Communicate Affirm Love - Lead - Listen - Learn Mentorship

L. E. A. D. by Example

Learn Equip Assimilate Duplicate

LEADERSHIP

PROFESSIONAL